

## News Highlights - Issue 22 (January 2008):

<u>Fastrax Releases New Ultra-Compact 20-Channel GPS Receivers</u>
<u>Telit wins order of \$10m U.S. contract and orders 4 million GSM/GPRS chipsets</u>
from Infineon

AverLogic: New GLYN Partner for Memory and Video Processing Circuits

## Fastrax Releases New Ultra-Compact 20-Channel GPS Receivers

With a tiny form factor of only  $10.4 \times 14.0 \times 2.6 \text{ mm}$ , the new Fastrax IT321 is one of the smallest complete 20-channel GPS receivers on the market. The receiver is designed for devices that require a combination of small size, low power consumption, and state-of-the-art navigation performance.

Key features of the Fastrax IT321 encompass a SiRFstarIII LT chipset with ROM based firmware. The receiver is a complete OEM GPS receiver including a TCXO oscillator, Real Time Clock (RTC) and Low Noise Amplifier (LNA).



The Fastrax IT321 is designed for demanding navigation applications such as car navigators, asset tracking devices, sports accessories and handheld battery operating devices like mobile phones, PDA's and PND's. The receivers have very high sensitivity (-159dBm) and very fast time to first fix and re-acquisition.

The Fastrax UC322 module provides complete signal processing from embedded GPS antenna to serial data output in NMEA (or SiRF binary) messages. The embedded chip antenna has good radiation gain, which leads to solid GPS signal levels. The antenna operation is optimized for 50-110mm ground plane width

"These new products are the next step in the evolution of our OEM GPS solutions. Recent developments in the mobile industry anticipate a significant increase in the demand for GPS receiver solutions in location-enabled devices, and with the Fastrax UC322 and Fastrax IT321 receivers, we are ideally positioned to address this rapidly growing worldwide market," said Mr. Taneli Tuurnala, President and CEO, Fastrax.

Concurrently with the new receivers, Fastrax also announced a revised product naming system. The previous iTrax receivers will now be called Fastrax ITxx, with 'xx' standing for the specific model number of the receiver. Similarly, the uPatch product line of OEM GPS receivers with integrated patch antenna will be renamed the Fastrax UPxx receivers.

The new Fastrax UC322 and Fastrax IT321 receivers are available as samples at the end of February 2008 and will be in mass production at the end of March 2008. For more information and detailed technical data about the new Fastrax GPS receivers, please send us an email at <a href="mailto:sales@glyn.com.au">sales@glyn.com.au</a>



## Telit wins order of \$10m U.S. contract and orders 4 million GSM/GPRS chipsets from Infineon



Telit Wireless Solutions, a global leader in machine-to-machine (M2M) communications and available through GLYN High-Tech Distribution, is pleased to announce that it has secured an order, worth \$10 million over a two year period from a US customer. Further details of the

transaction will be announced at a later date.

The \$10 million order comes as Telit continues to make significant gains in the Americas region. Established in the second half of 2006, Telit Americas obtained, during the first half of the current year, major certifications on the Cingular / AT&T network that support its aggressive sales and marketing efforts and since obtaining these certifications has achieved 25 design wins with new customers in the Americas region. Revenues from these designs will contribute to significant increases in the performance of the Americas region, which accounted for only 3% of Telit's revenues in the first half of 2007.

In addition, Telit unveiled today a strategic agreement with Infineon Technologies AG, a worldwide leading supplier of semiconductors, communication ICs and system solutions for the provision to Telit of 4 million GSM/GPRS chipsets.

Telit will integrate the Infineon GSM/GPRS single chip in its next generation products scheduled to be launched in Q4 2008. Based on this highly integrated component, Telit will be able to offer an exciting new range of ultra-small size M2M modules with embedded functionalities.

"This major US deal is a very important achievement for Telit and demonstrates our leadership position in the M2M market. This deal, combined with the other gains being achieved in the Americas region, once again reflects Telit's growth from a European oriented company to a true global competitor. I am excited about the opportunity now being demonstrated by Telit in the Americas and confident in our ability to meet the demands of our growing customer base," states Oozi Cats, Chief Executive Officer of Telit Communications PLC.

"Furthermore, the strategic agreement with Infineon emphasizes our expectations regarding the increasing sales volume for our GSM/GPRS modules in 2008 and 2009. This will help us to further enlarge our market share and to meet our ambitious growth objectives, while also ensuring that Telit continues to offer the best products and services in the M2M market," added Oozi Cats.

"We're very happy, that Telit has chosen our best in class ultra low cost solution for their M2M services. The E- $GOLD^{TM}$  family is a highly integrated GSM/GPRS device. Therefore it's a perfect and cost optimized solution for the growing M2M market," said Dominik Bilo, Senior Vice President and head of Sales and Group marketing of the Communication Solutions business group with Infineon. "This cooperation will also help us to increase our activities at the fast growing global market for GSM/GPRS M2M modules."

For more details about Telit M2M products, please send us an email at sales@qlyn.com.au



## AverLogic: New GLYN Partner for Memory and Video Processing Circuits



GLYN is extending its distribution program with memory and video processing circuits from AverLogic Technologies, a semiconductor company with headquarters in Taipei, Taiwan.

The Taiwanese manufacturer utilizes advanced CMOS technology and its own mixed signal design expertise to market a full range of solutions with a wealth of features.

Current products include a wide array of video frame and line buffers, format converters, video surveillance controllers, highly integrated video processors, multimedia network controllers, LCD display controllers,

and FIFO ICs. More recently, the company has added video decoders and an MPEG4 encoder to its line up of video solutions.

AverLogic's many diverse customers include such industry leaders as Canon, GE Medical, LG Electronics, Panasonic, Philips, Pinnacle Systems and Sony.

For more details about AverLogic's products, please send us an email at <a href="mailto:sales@glyn.com.au">sales@glyn.com.au</a> or visit their website at <a href="https://www.averlogic.com">www.averlogic.com</a>.





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